

portfolio highlights

education



Procure your business services the smart way

An absolute game changer for our business.

Not only is Warren a true professional, but his cheeky sense of humour and big heart make him a pleasure to work with. If you're looking for someone who's knowledgeable, passionate and genuinely cares about his clients I highly recommend.



it's time to get smart

Businesses are under more cost pressure than ever.

Inflation, Brexit and an unstable geopolitical environment are all squeezing margins and pushing businesses towards survival mode.

But, hard times breed innovation.

We founded Procure Smart to become the new standard in B2B contract switching. Combining 10 prior years of experience with an appetite for disruption, we created the intermediary of the future.

Our value proposition is built on more than a decade of customer insight and our operations are driven by rich data and modern technology.

What does that mean to our customers?

Rapid, transparent and valuable cost comparison and switching services, backed by industry leading customer service and strategic support.

In education, we've found that schools are more focused than ever on reducing usage and leveraging the latest technology within their variable costs. It is encouraging to see so many schools building energy strategies and preparing for the future energy landscape. It is a privilege to be a trusted partner to the sector.

Our education portfolio

- **90+ education customers**, including schools, nurseries, colleges and training centres.
- **196 sites and 278 procurement contracts** managed.
- Within energy, we manage contracts for more than **13.5 GWh of energy consumption** and more than **£10 million of energy spend**.

how we help businesses

We hold commercial relationships with a panel of suppliers in all of our service areas, allowing our experts to provide rapid, competitive pricing across a range of variable costs.

Why would you work with us when you could conceivably switch contracts yourself?

[Read our guide to Intermediaries >](#)



Energy



Water



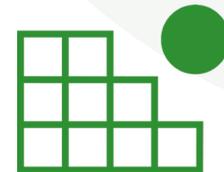
Waste



Telecoms



Payments



Renewables

working with the best

It is essential for a TPI to have a wide range of supplier options.

Obviously, customers want strong comparisons. But it's equally important to ensure that customers who are newly incorporated, have low credit scores or operate in pressurised sectors can be catered for.

By building personal relationships with suppliers in all of our service areas, Procure Smart can help its business customers wring every drop of value out of their deal and access products they may otherwise have been excluded from.

Here are just a small selection of our supplier partners:



layered services to maximise efficiency.



HAMBLIN



In 2015, North Cestrian Grammar School transitioned from a fee-paying private school into the state sector. Joining Altrincham Grammar School for Boys, the pair became Hamblin Education Trust. Although each school has determination to maintain their individual identities, the trust has allowed them to realise a number of efficiencies; not least in their procurement strategies.

“We are happy to recommend Procure Smart to other schools. Having multiple costs handled in one place has allowed us to build up a solid working relationship where our account manager deeply understands our Trust and the way we operate.

Procure Smart clearly possess strong experience in education and we know they are available for further strategic conversations when the time arises.”

Jo Lacon, Finance and Planning Manager

Case study figures

- Working with Procure Smart, Hamblin Education Trust’s projected savings by the end of their current contract will **exceed £1 million**.
- 4 sites contracted.
- 4 services managed.
- 18+ contract streams with multiple tendering processes undertaken for each.

Services:



Scarborough College

Scarborough College

**finding the most
suitable suppliers.**



Scarborough
College



Scarborough College

A private and boarding school, Scarborough College was founded in 1896. It provides life-changing education to boys and girls based on high standards and a climate of aspiration.



“As a school, we strive for excellence in our operations; which includes our rigorous procurement and value for money processes. Procure Smart have helped us monitor market trends and procure at advantageous times, including appraisals of supplier strengths and weaknesses. We are pleased with the results of their work and will need their support during our forthcoming facilities upgrades, where compliance and efficiency are in sharp focus.”

Alison Higgins, Business Manager

Case study figures

- Scarborough College’s total projected contract savings from their current round of procurement are **more than £42,000.**
- 8 buildings contracted with 17 contracts.
- 4 services managed.
- Additional EPC Certificate provision for compliance purposes.
- Waste service dispute resolved with a supplier switch to remedy service shortcomings.

Services:



a future-fit energy strategy



HERTSWOOD
ACADEMY



HERTSWOOD
ACADEMY

Hertswood Academy aims to provide a world class educational environment for young people and the wider community.

Community and individual wellbeing are at the heart of what the academy stands for. The school is committed to ensuring all members of its community aim high and achieve excellence in being the best they can be.

“As all schools have found in recent years, our Academy’s energy costs had risen sharply. As part of our pledge for community wellbeing, we rolled a carbon reduction project into the procurement process to completely reimagine our energy strategy and prepare our school for the future of the market.

It was with Procure Smart’s help that we completed this project and we are excited to finish the related works on-site. I would recommend speaking to them holistically about your entire set up, rather than simply comparing prices.”

Amanda Durrant, Academy Business Manager

Case study figures

- Procure Smart are in the process of supporting future renewable solutions for the school and EV charging infrastructure has already been installed, all considered within the school’s procurement approach.
- 5 contracting processes completed.
- Savings projected but not disclosed in study.

Services:



Get smart today:

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procure
smart