

# DALY

Excellence in Enterprise IT

DALY Computers, Inc. (DALY) is a premier provider of comprehensive technology solutions, serving education, government, healthcare, manufacturing, and public safety organizations across Maryland and Virginia.

Headquartered in Frederick, MD, DALY has over 37 years of experience delivering innovative, customized enterprise IT and AV solutions that empower our clients to achieve their missions. As a customer-focused, local partner, we combine industry-leading technology with expert deployment/execution strategies and unparalleled value-added service offerings to maximize effectiveness and efficiency.

## DALY Core Competencies

### Audiovisual (AV) & Collaboration Systems

- Design, engineering, installation, and commissioning of AV solutions, including digital signage, interactive whiteboards, and collaborative classrooms.
- System integration services: Needs analysis, programming, rack fabrication, and training.

### Cloud & Technology as a Service (TaaS)

- Secure, reliable access to computing power, storage, and databases with pay-as-you-go pricing.
- Device management solutions to enhance end-user productivity and independence.

### Enterprise IT Solutions

- Client computing: Desktops, laptops, tablets, workstations, and ruggedized devices with customization, imaging, and installation services.
- Advanced technology solutions: Assessment, implementation, and ongoing support for onsite infrastructure and data centers.
- Storage, networking, wireless, and power/cooling solutions for secure, scalable IT environments.

### Managed Print Services

- Comprehensive print solutions: Site assessments, multi-function devices, copiers, plotters, job accounting, and remote management.
- Rental and lease options for high-speed printing equipment.

### Professional Services

- Flexible, customized support featuring world-class engineering, delivery, and ongoing maintenance.
- Project management from concept through completion.

### Security & Surveillance

- Digital surveillance systems and security solutions tailored to unique client environments.
- Partnerships with leading vendors for robust, reliable protection.

### Technology Refresh & Sustainability

- Asset management, recycling, and disposal of computing devices and IT equipment.
- Environmentally responsible refresh programs supporting sustainability goals.

# Differentiators

## Contract Expertise

- Unmatched knowledge of contract vehicles, including pre-competed and pre-approved options like the Federal GSA Schedule, simplifying procurement without bidding delays.

## Vendor-Agnostic Approach

- Partnerships with industry leaders (e.g., Apple, HP, Lenovo, Microsoft) ensure best-in-class, tailored solutions.

## Local Presence, Proven Results

- More than three decades of serving Mid-Atlantic clients with a track record of excellence and responsiveness.

## Sustainability Commitment

- Integrated refresh and recycling programs minimize environmental impact.

# Company Data

**Legal Name:** DALY Computers, Inc.

**Headquarters:** Frederick, MD

**Service Area:** Maryland, Virginia, & surrounding regions

**Years in Business:** 37+

**Contact:** solutions@daly.com | 800-955-3259

**Website:** www.daly.com

## Primary NAICS:

**423430** - Computer and Computer Peripheral Equipment and Software Merchant Wholesalers

## Secondary NAICS:

**423610** - Electrical Apparatus and Equipment, Wiring Supplies, and Related Equipment Merchant Wholesalers

**423690** - Other Electronic Parts and Equipment Merchant Wholesalers.



## Certifications & Partnerships

- 40+ contract vehicles throughout Maryland & Virginia available to any public or private-sector organization.
- Federal General Services Administration (GSA) Schedule participant.
- Authorized partner of leading technology providers, including Apple, Dell, HP, Cisco, and more.

## Past Performance

DALY has successfully supported thousands of public and private sector clients, including K-12 and higher education institutions, state and local governments, and healthcare organizations. Our solutions enhance educational experiences, streamline government operations, and secure critical infrastructure. Testimonials highlight our professionalism, expertise, and ability to deliver cost-effective solutions on time.

## Our Mission

DALY is committed to delivering innovative technologies and services that solve our clients' unique challenges. By combining cutting-edge solutions with exceptional customer service, we remain a trusted leader in enterprise IT and AV integration.